

Dartmouth Women In Business

The Third Edition
2020 Winter (January-March)



WIB Members at a 20W Associates Event

~ **The Exec Board, WIB Meetings, Strategy Projects, Alumni Interview** ~

20W WIB Executive Board

There were 22 women on the Exec Board. We welcomed first-year students ('23s). We have taken on new strategic projects as an Exec Board.



Natalie Garcia ('20): Co-President

Major: Engineering Sciences Modified with Economics

This summer, Natalie interned at J.P. Morgan in the Real Estate Investment Bank Group and will be returning full time after graduation. Her previous internships include working at a venture capital firm as well as a financial technology real estate company. On campus, she is involved in her sorority, Alpha Phi, is Treasurer of Club Field Hockey, and is a tour Guide for the Thayer School.



Erika Ogino ('20): Co-President

Major: Computer Science Modified with Mathematics

Minor: French, International Studies

During the summer after her freshman year, Erika worked as an operations intern at Brighter, a technology company in Santa Monica, CA. She has also done research at the Taub Institute for Research on Alzheimer's Disease and the Aging Brain. This past summer, she interned at Bain. Erika is also a Rockefeller Leadership Fellow, a member of Kappa Kappa Gamma Sorority, and a TA for CS1.



MK Milway ('20): VP of Operations

Major: Government

Minor: Human-Centered Design

MK spent her freshman summer working at a film studio on the production and post-release marketing of a documentary titled *I Am Jane Doe*. Junior year, she interned as a business analyst for a Senegalese company. She will be working as an Associate Consultant for Bain & Company starting this fall.



Laura Walk ('20): VP of Corporate Relations

Major: Economics

Minor: Quantitative Social Science, Spanish

Laura is interested in finance, particularly Impact Investing. This past summer, she interned at Goldman Sachs in their Private Equity Group. In previous off terms, she has worked in private credit at Atalaya Capital Management, and consulting at FitForCommerce.



Roshni Dugar ('20): VP of Growth and Partnerships

Major: Government

Minor: Human-Centered Design

On campus, Roshni is involved in the Dartmouth newspaper's business staff as a Project Manager on the Product Development team. Most recently, Roshni interned at a growth equity firm in Boston working on both software and consumer-focused investments. Previously, Roshni has interned at a marketing firm in LA and at a consulting firm in Washington, DC.



Teaghan Callaway ('21): Magnuson Transition Chair

Major: Economics and Government

This past summer, Teaghan interned at J.P. Morgan in the Financial Institutions Investment Banking Group and will be returning to JP this summer. In addition, she also worked on Capitol Hill this past spring, interning in the office of a Member of Congress. During the summer after her freshman year, Teaghan worked as a finance intern at Sheridan Road Financial, a boutique investment & wealth management firm in the suburbs of Chicago.



Louisa Gao ('22): Senior Campus Relations Chair

Major: Mathematics

This past summer, Louisa interned at a machine learning lab at a university. Prior to that, she interned at a credit rating firm in New York. She does research at Tuck, and she is also a part of the SWS research team.



Aiko Takata ('21): Junior Campus Relations Chair

Major: Computer Science and Chinese

This past fall, Aiko interned at an investment bank in Philadelphia. Next summer, she will be returning to Philadelphia to intern at Vanguard in their investment management team. Her previous experiences include an internship at a real estate startup in San Francisco, a research position in the Physics Department at Dartmouth, and a job at the Dartmouth Bike Shop.



Nicole Schwartz ('22): Co-Treasurer

Major: Quantitative Economics and Mathematical Data Science

This past winter, Nicole worked in Product Development at Electric Insurance Company. Last summer, she worked in the Strategic Alliances Division of American Fidelity Assurance. Nicole is also a member of Smart Woman Securities, where she served as a Research Analyst on the Healthcare Research Team.



Paige Xu ('21): Co-Treasurer

Major: Economics and Environmental Studies

Interested in technology and business, Paige interned for SAP Singapore in her freshman year as a field enablement intern. Her other experiences include a gap year working for an environmental NGO in Cambodia, and Paganucci Fellowship Program in Peru through the Tuck Business School. She will be working as a business analyst for McKinsey & Company this summer in San Francisco.



Tara Krumenacker ('22): Co-Corporate Relations Chair

Major: Economics modified with Mathematics

This past summer, Tara worked two legal internships: one in the Suffolk County Chief Deputy Clerk's office and the other at Angels for Warriors, a Long Island-based non-profit dedicated to veterans' services. Tara is involved in The Dartmouth's finance and advertising staff and The Dartmouth Law Journal.



Priscilla Liu ('21): Co-Corporate Relations Chair

Major: Economics

This past summer, Priscilla interned at Nexus Point Capital Partners analyzing private equity investments. Previously, she also completed internships in investment banking and asset management in Beijing and Hong Kong. On campus, she is also a Portfolio Monitor at the Dartmouth Investment and Philanthropy Program, a UGA, and a Chinese Drill Instructor.



Lex Kang ('21): Co-Tuck Relations Chair

Major: Government

Lex is interested in working in consulting or marketing and has spent her summers researching at Dartmouth and doing a marketing internship for Dartmouth's human resources. Lex is also involved in her sorority, Chi Delta, is an editor for The Dartmouth, and does linguistics research and works in a psychology lab.



Victoria Hoffner ('22): Co-Tuck Relations Chair

Major: Economics

Minor: Mathematical Finance

This past summer, Victoria interned at Meidlinger Partners, a small venture capital firm investing in the water technology, product, and service industry. She is also involved in Smart Woman Securities as the Campus Relations Chair, the Dartmouth Math Society as a writer while also tutoring economics and being a member of the archery team.



Jennifer Qian ('22): Co-Mentorship Chair

Major: Quantitative Social Science focus in Economics

Minor: Computer Science

In previous internships, Jennifer has worked at a venture capital/private equity firm, and a woman-led management consulting business. On campus, she plays on the Dartmouth Women's Ultimate team, serves as the Director of PR and Finance for DartMUN XV, and is also the sophomore elected Student Assembly senator for School House.



Marie Cone LeBeaumont ('22): Co-Mentorship Chair

Major: Psychology

Minor: Markets, Management, and the Economy

This past winter, Marie worked as a Business Development intern for a startup company in the health and wellness space in Boston. This summer, she will be pursuing a personal training certification. Her goal is to set up her own limited liability cooperation in conjunction with her own website in order to train clients all over the world.



Diana D'Souza ('23): Co-Alumni Relations Chair

Major: Economics and Chinese

Diana is interested in the consulting, finance, and media fields. Diana is also an Opinion columnist for The Dartmouth newspaper and an Admissions Blogger for People Pines Places. She has previously interned for InStep Consulting.



Sonali Soni ('23): Co-Alumni Relations Chair

Major: Economics and Spanish

Sonali is interested in finance and consulting. On campus, she is also involved in School House Council and is on the board for the finance and advertising section of The Dartmouth.



Stella Bernstein ('21): Co-Associates Chair

Major: Quantitative Social Science and Comparative Literature

This past fall, Stella completed an internship at Deerpath Capital, and has previously interned with NPR and SemSem. Stella is also a campus tour guide, serves on the Dartmouth Programming Board, and is involved with her sorority, Kappa Kappa Gamma.



Rachel Hsu ('23): Co-Associates Chair

Major: Economics and English

Rachel has interned at the International Tax & Investment Division of KPMG Taiwan, taught at the Asia-America Education Institute, and led contemporary dance workshops in Taipei. She is also an active member of the Dartmouth Dance Ensemble and the Dartmouth Classical Ballet Theater.



Sanjana Dugar ('22): Freshman Outreach Chair

Major: History

Minor: French

On campus, Sanjana is also an RWIT tutor and is involved with the Stonefence Review. This summer, Sanjana was an intern at a boutique consulting firm in Short Hills, New Jersey. Previously, she has worked as a research assistant in political science at Princeton University.



Elizabeth Orecchia ('23): Public Relations Chair

Major: Economics

Minor: Environmental Studies

Previously, Elizabeth has completed internships at Alicia Adams Alpaca, HL Group NYC, and Engel&Volkers. Outside of WIB, she is also on The Dartmouth newspaper's advertising team, and in the Great Issues Scholars program.

Winter Meetings

We had a total of **7 weekly meetings** covering a wide variety of topics including speakers from different industries and workshops for essential skills. Four meetings from 20W are highlighted below:

Week 4: Hood Speaker Event



We invited two speakers from the Hood Museum of Art, Deputy Director Juliette Bianco '94 and Campus Engagement Coordinator Isadora Italia. They oversaw the renovation of the museum and currently manage 65,000+ pieces of art. They spoke about how they decide which artwork gets displayed, what their favorite exhibits are, and how they cultivate relationships with donors. This event was geared towards students pursuing non-traditional forms of business in the art world.

Week 6: LIP Panel



Our WIB Local Internship Program includes 8 interns working at local businesses in Hanover: Lou's, Boloco, The J List, Upper Valley Haven, College Pulse, and Still North Books & Bar. Interns spend 1-5 hours a week working on business projects such as designing a website or posting on social media. The panel spoke about their internship experience and encouraged WIB members to apply for the Spring.

Week 8: Still North Books & Bar Guest Speaker



We were excited to hear how Allie Levy ('11) started Still North Books & Bar. Levy spoke to how her unconventional career path in retail, publishing, and e-commerce led her to open a bookstore. She then elaborated on her book buying process, daily routine, and favorite foods and drinks at Still North. Levy hoped to inspire WIB members to take risks and to pursue their passions.

Week 9: Tuck Professor



Professor Gail Ayla Taylor from the Tuck School of Business came to WIB to speak about her experience working to improve the transition from college to career for women and individuals from underrepresented groups. She gave advice to our members using the inspiring stories of several of her mentees from a variety of business-related fields.

WIB Strategy Projects

This term, the Executive Board split into three groups to continue working on strategy projects. These included the WIB Local Internship Program, Sponsorships, and Career Trek.

Local Internship Program

Women in Business launched the Local Internship Program as an initiative to help young women interested in business gain real-world experience by interning at a company in the Upper Valley. The LIP group continued to reach out to local businesses this term and was able to add Umpleby's Bakery and Café to the list of businesses partnering with our interns. During one of our winter meetings, we hosted a panel with the interns to give insight to others wanting to get involved. We conducted midterm reviews with current interns and employers to continue refining the program and matched new interns for the spring term after a careful application process. Next term, we will continue reaching out to businesses to accommodate more of those who are interested in participating.

Sponsorships

This initiative was created in an effort to grow and expand our presence both on and off campus. Sponsorships create more legitimacy for WIB, deeper relationships with industry leaders and alums, and facilitate much stronger and meaningful programming for undergraduate women interested in businesses. The goal is to enhance the quantity and quality of programming available to members of the club. This group worked to create tiers outlining the benefits and began reaching out to companies for potential sponsorships.

Career Trek

This project was started to organize a trek down to Boston to set up tours with different companies so that a small group of WIB members would be able to gain exposure to career possibilities, see physical office spaces, and network. This term, the group worked on reaching out to different companies to finalize a list of tours for the trek, coordinate trek logistics, and create an application to accept WIB members into the initiative. We hope to continue refining the program and increase the locations to which WIB members can get a true perspective of careers in business.



Divya Chunduru '23 and Sanjana Dugar '22 interning at Lou's Restaurant & Bakery

WIB Alumni Interview with Divyanka Sharma '13

Divyanka Sharma was a former Women in Business member. On campus, she was a UGA and helped restart the Women of Color Collective. She was also a Sexual Assault Awareness Program intern and a member of the Dartmouth Global Leadership Program. After Dartmouth, she worked at Locus Analytics and earned an MBA from Stanford. Now, she is an Associate at McKinsey & Company. We were able to speak to her about her career path and time at Dartmouth.



What was your major?

“I studied English Literature when I was at Dartmouth, and I still publish fiction and poetry. I do a little bit of stand up too, but that’s just for fun. I also did the English FSP in Dublin, and it was one of my favorite times at Dartmouth.”

Can you talk more about your career path? How did you make the transition from the humanities to business?

“After graduating, I wanted to work before applying for English PhD programs. I ended up at Locus Analytics, an economic think tank, based out of New York. At the same time, I continued my passion for English by starting a publication team at Locus, where we conducted research and published reports. My interests started to diverge due to exposure and my newfound interest in economics. I pursued an MBA at Stanford (‘19) and explored big tech in Silicon Valley, which wasn’t for me. Currently, I am an Associate at McKinsey & Company.”

What was your favorite research project?

“During my time at Locus, I worked with entrepreneurs in the textile industry in India. I presented my work at the World Bank and later partnered with the IFC. My research focused on three main questions: What is the structure of an industry? What does that structure look like if you break it down into the component parts of a system? Can you standardize those components across different industries? I found it fascinating how people working in the weaving industry in India used simple tools, but people working in the aerospace industry in America use cutting-edge technology. Even though both workers used different tools, our research showed there are ways to standardize the structure, study their different components, and see how they interact with each other.”

How has Dartmouth guided you into becoming who you are today?

“One of the challenges of coming from India was that I had to adapt to a new country. Dartmouth helped me find my place in the US. I want to give back to the school to causes that I care about like minorities and female empowerment. I also think the alumni network is truly amazing. Even now, while I’m at McKinsey, I reach out to partners who have gone to Dartmouth and they respond immediately. They’re still so connected to the school, which is really heartening.”

Do you have any advice for WIB members?

“Definitely. Take classes that are challenging. Reach out to alumni. Take whatever advice you can get from people who have done things before you. Most importantly, give into your passions and pursue them.”

Interviewed Conducted & Transcribed by Diana D’Souza ‘23

WIB Alumni Mentorship Program

This term, we initiated a new program to help current WIB members connect with WIB alums from a wide variety of backgrounds and industries. As of right now, we have **6 mentors** who will work some of our senior associates to help with career experience, resume help, and making connections.



Divyanka Sharma ('13)

Major: English Literature

On Campus involvement: UGA, Sexual Assault Awareness Program, Women of Color Collective, Dartmouth Global Leadership Program

Previous work experience: Locus Analytics, MBA intern at Microsoft

Current employment: Associate at McKinsey & Company

Liya Shuster-Bier ('06)

Major: Geography, Government

Previous work experience: Goldman Sachs Analyst, Associate at Third Sector Capital Partners, MBA intern at Maycomb Capital

Current employment: Founder and CEO at Alulu



Kristina Lee ('14)

Major: Economics, Psychology

On Campus Involvement: Women in Business (President), Smart Women Securities (Chief Research Officer), Delta Delta Delta Sorority (VP of Alumnae Relations)

Previous work experience: Goldman Sachs Analyst, Berkshire Partners Private Equity Associate

Current employment: MBA Candidate at Harvard Business School

Emma Chiu ('19)

Major: Cognitive Science, Human Centered Design

On Campus Involvement: Chi Delta Sorority, Chimera Senior Society, Lodj Crew, Student Assembly, *The Dartmouth* newspaper

Previous work experience: Percolata Business Development Intern, Blueprint Talent Group Consultant Intern, Morgan Stanley Summer Analyst

Current employment: Retained Executive Search at SPMB



Brett Perryman ('92)

Major: Government

Previous work experience: Assistant to the Under Secretary, Judicial Law Clerk, Associate at Simpson Thacher & Bartlett LLC, VP at Affiliated Managers Groups

Current employment: Senior VP at BrightSphere Investment Group

Jane Cai ('13)

Major: Government

On Campus Involvement: President of Order of Omega, VP of Panhellenic Council, Undersecretary General of Dartmouth Model UN, Chinese and Statistics TA

Previous work experience: Goldman Sachs Analyst, KKR Analyst, Oak Hill Advisors Associate

Current employment: VP at BlackRock



If you would like to become a mentor and have any questions reach out to Diana D'Souza (diana.m.d'souza.23@dartmouth.edu) and Sonali Soni (sonali.a.soni.23@dartmouth.edu)

Stay in Touch

Email: women.in.business@dartmouth.edu

Instagram: @dartmouthwib

Website: <https://sites.dartmouth.edu/wib/>

Get Involved with the Alumni Database

We have introduced a new Alumni Tier System! There are three alumni tiers, so you can decide which works best.

Tier One: Minimal Commitment

- Involvement in the Alumni database
- Join WIB Alumnae Facebook & LinkedIn Group

Tier Two: Recruiting Advisors

- Offer tips to current WIB members looking to enter a particular industry
- Submit information for WIB termly newsletter
- Hold events with WIB members if you come to campus

Tier Three: Mentors

- Provide Resume tips and mock interviews
- Serve as mentors to WIB students looking to get into a certain industry

If you are interested in joining a WIB Alumni Tier, please find the registration link on the "Alumnae" tab located on the WIB homepage.



The 20W Exec Board enjoying dinner together

*Newsletter created by Sonali Soni '23 & Diana D'Souza '23 (Alumni Relations Co-Chairs 20W)
Edited by Natalie Garcia '20, Erika Ogino '20 (Co-Presidents 19S-20W)*